

Vantage Point

OCTOBER, 2018

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CUSTOMER SERVICES DEPT. UPDATE Coming Attractions at AgVantage!



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Just like the prelude to a must-see movie starts with coming attractions, this month's featured article is all about AgVantage's Coming Attractions. Each month, you see Bonnie's article about Newly Released and Coming Soon enhancements, but this month, there is even more to peak your interest!

Over the course of the last several months, the team at AgVantage has been meeting and discussing a potential new version of Software. For those of you who are new to AgVantage Version changes and those of you who need a reminder, in the past, Version changes are driven by needed file changes for enhancement requests. For example, when AgVantage went from Version 7 to Version 8, the location number length changed from 3 long to 5 long – that was just one of the many file changes that happened with the Version Upgrade – but the biggest overall as it affected every package and interface we have. Over the course of the last couple of years, we've been putting all enhancement requests that would need a file change in order to fulfil the enhancement request in a special queue in our Call Management Software for possible future development. In the internal meetings we held, we discussed these change requests, how Edge products integrate into a Version change and overall, how to balance the advancement of Edge with a new AgVantage Version as to not adversely affect our continued enhancements and forward motion with Edge.

After a lot of meetings, conversations and quite honestly deep and hard thoughts on this topic, we are excited to announce that AgVantage Version 8.1 is on the horizon! There are over 90 calls in our call management system that will be able to move forward with development because of this version change! A part of this version change will also involve an upgrade to the operating system on your IBM server to run on the most up to date version of operating system. This upgrade will also give our development team a lot more tools to do their jobs easier and more efficiently – so we view this plan as a win-win for both our customers and ourselves.



So, what does this mean today? Currently, we are beginning the process of building Version 8.1 which will include the file changes. This process will take a bit of time, but once that part is complete, and Version 8.1 becomes packaged, we will test and ready the software for release. Then as in previous versions, we will deliver the updated version to a BETA customer and continue to develop the enhancements that will now be possible because we could make the necessary file changes. We are fully anticipating that we will have V8.1 in production at a customer site (or several sites) before the 2019 User Conference in June.

We are excited to deliver AgVantage Version 8.1 to our customers and continue to appreciate your input as we continue to improve and enhance AgVantage Software to meet your ever changing and growing needs.

Have a great Fall!
Theresa

AgVantage Software Holiday Schedule

We will be closed or have reduced hours on the following dates to allow our employees to enjoy the holidays with their families.

| | | |
|------------------------|-----------------|----------------|
| Thanksgiving Holiday | Thursday, 11/22 | Closed |
| Day after Thanksgiving | Friday, 11/23 | Open 8-3 (CST) |
| Christmas Eve | Monday, 12/24 | Open 8-Noon |
| Christmas Holiday | Tuesday, 12/25 | Closed |
| New Year's Eve | Monday, 12/31 | Open 8-3 (CST) |
| New Year's Holiday | Tuesday, 1/1 | Closed |

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Executive Conference February 17-19, 2019 Washington, D.C.



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Sometimes I get so focused on all the conference details that I forget to even think much about explaining why we've chosen a specific location for our next Executive Conference. Which brings me to the following.....

Executive Conference—Why Washington D.C.?

1. Home of the United States Dept. of Agriculture

We hope to have USDA Secretary Sonny Perdue as our opening speaker and he has been officially invited to speak. There are no guarantees as his travel schedule is never confirmed more than 30 days in advance. We have a "Plan B" if Mr. Perdue can't make it, but "stay tuned" to see if our invitation is accepted. We would be very honored to have him join us at our Executive Conference for as much of it as his schedule permits.

2. It's an amazing place.

From monuments and memorials to vibrant neighborhoods filled with character and charm, DC is a memorable, world-class destination filled with breathtaking views, unique venues, award-winning hotels and hundreds of free things to do. Enjoy the iconic monuments along the beautiful National Mall, acclaimed theater at renowned venues like the John F. Kennedy Center for the Performing Arts and Arena Stage, outstanding shopping in historic Georgetown and inside the fashion-forward CityCenterDC (a few blocks from our hotel) and great sporting entertainment from five professional franchises. Explore DC's nightlife and a flourishing dining scene that has been rewarded with a *Michelin Guide*.



DC offers unique cultural diversity, pairing international influence with a distinct local identity. Traversing the city is simple, whether by foot, via bike rental with Capital Bikeshare or through the city's efficient Metrorail system. The nation's capital is a go-to destination for a successful and unforgettable visit.

For more information, visit washington.org.

3. We will be within walking distance of famous places.

Our hotel, the Willard InterContinental is just two blocks from the White House and is within walking distance to many monuments, memorials, and museums. It is a historical hotel as President Abraham Lincoln stayed there just before his inauguration. Wear good walking shoes!

During the day, on Sunday, 2/17, we will be offering a Washington DC Monuments, Memorials, & Museums tour for those who are new to DC and/or would like more of a guided tour to get familiar with the area. I'm still working on the details, but we plan to include a late lunch after the four hour bus tour. Tentative plans have the bus leaving our hotel at 9:30am.

4. There are 11 Smithsonian Museums in Washington DC and they all have free admission.

They are all located on the National Mall and they're all open every day in February.

If you are interested in spending extra time in Washington DC,
call The Willard InterContinental's reservation line.

1-202-628-9100

Our group contract has them honoring our group rate of \$239 three
days pre and post-conference, with availability.

*Executive Conference
Willard Intercontinental Hotel
Washington, D.C.
Fly into DCA for easiest access.*

Updates on New Releases & Software Releases Coming Soon



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Newly Released Software:

New Version 8 Releases—

Agronomy EDGE

- Edge Price Quote added (439766)
- Unable to spool to pdf if using Acrobat Reader (442267)

Accounts Payable EDGE

- Words ACH now show on AP Edit and Check Register (440994)

Accounts Receivable EDGE

- Blank location will allow defaults for all locations (437914)
- Now auto assigns customer number when creating a new customer (439523)

Dispatch Mapping EDGE

- Added customer number filter screen, added threshold for loading calls (441428)

Energy

- Move a tank, now allows more than one move a day (439091)

General Ledger EDGE

- Location in Constant Maintenance added (434322)

Grain

- Purchases YTD Report – Now shows interest from deferred checks (423853)
- Grain purchases Added Loads – Shows split group description (437995)

Interfaces

- Bushel Ag interface completed (426330)

Inventory EDGE

- Edge Invoice - Added a sort for item# or description physical inventory batch edit (428757)
- Setup purchase order area (440443)
- File setup now assigns user to the purchase area (440447)

AgVantagePC Energy

- Ability to have 'favorites' list of items by driver (404303)
- Now shows contract amount balance and money down on the contract tab (431587)
- Now shows if driver pulled in call from dispatch or keyed in call (431614)

AgVantagePC Invoicing

- Added additional miscellaneous options like machine, override cash GL, operator number (353318)

Seed Edge

- Added finance type to the grower plan (438186)



*Please see our
Message Board
for many product
enhancements
continuously available.*

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AgVantage Software Releases Coming Soon

Admin EDGE

- Add authority to Customer Authorized Account Users – Edge Only (439095)
- Add authority for AR Customer information (439095)
- Add authority for Edge Inventory (441004)



Accounts Receivable EDGE

- Flag in the customer master maintenance – show “S” records on invoice (435837)

CRM (Customer Relationship Management) EDGE

- Dash Board Enhancements – Add Customer Phone # to my leads, Reminders ability to complete on Communication, My reminders see daily/weekly/monthly list, add date field on reminder (438924)

Feed EDGE

- Print feed project summary by product (343734)
- Price ration table function (379022)
- Import Brill Rations (343728)

General Ledger EDGE

- Chart of account maintenance (434242)
- GL Location Constant Maintenance (434322)
- Selection criteria for GL master file list for location number range (419104)

Grain

- Grain Hauling – create G/L entries for company trucks and not customer pay (407163)
- Transfer Loads to different control numbers (343192)

Grain EDGE

- Transfer Loads to a different control numbers (343192)
- Buyers Maintenance (381660)
- CDD Activate the purchase adjustment amount field (405239)
- Print Sales Contract Document (380277)
- Buyers Maintenance (381660)
- Lot Maintenance (381671)
- Maintain Crop Conversion File (381672)
- State Liens Product Master File (381675)
- Open Trades Report (386466)
- Gain/Loss on closed table report (386470)
- Today's loads by load number (393828)
- Today's loads by customer name (393828)

AgVantage
EDGE

*For pricing
info, please contact
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or 877-282-6353.*

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Human Resources EDGE

- Job classification file set up (438114)
- Employee Performance Review (438511)
- Employee History (438557)
- Pension Type Setup File (438325)

Interface

- Positive Pay for Chase (438942)

Payroll

- CDD Improved stub – show company provided benefits (338514)

Payroll EDGE

- Constant Master Maintenance (438632)
- Federal Tax Maintenance (439033)
- State Tax Maintenance (439132)
- GL look up drop down offers choice of GL number (441188)
- Maintenance for Payroll deductions (438872)
- Payroll work code maintenance (438902)

Reports EDGE

- Commodity DPR Hedging (400346)
- Now includes payments and discounts in Commodity DPR & Year End (437224)

Seed EDGE

- Maintenance screen for plan order number (440441)



AgVantage Upcoming Trade Shows

NGFA Trade Show in St. Louis, MO.
December 2-4, 2018, Booth #1123

Minnesota Grain & Feed Show
Doubletree Hotel, Minneapolis, MN
March 5-6, 2019